

# Alessandro Plasmati

## Personal Data

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*Place and Date of Birth*   Matera, Italy | 13 Nov 1984  
*Address*               Via Ettore Ponti, 20142, Milano, Italy  
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## Work Experience

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*Current*   Trader at Enoi s.p.a., Milan  
Jan 2009   **Physical Natural Gas Trading**  
▶ Trading on the near curve, Continental (ttf, peg, ncg, Gaspool) and uk Natural Gas;  
▶ Daily management, pricing, optimization of Baumgarten/itab and psv portfolio;  
▶ Good knowledge of European Transport Network / Capacity Auctions (Tag, ...);  
▶ FX and Oil-indexed Gas Formula Hedging.

Jul-Oct 2008   1st year Analyst at Lehman Brothers, London  
**Commodities Structured & Exotics Trading**  
Developed spreadsheets for risk analysis on exotic derivatives on a wide array of commodities (*ags, oils, precious and base metals*), managed blotter and secondary trades on structured notes, liaised with Middle Office, Sales and Structuring for bookkeeping.

Summer 2007   Summer Intern at Lehman Brothers, *Capital Markets*  
Received pre-placed offer from the Exotics Trading Desk as a result of very positive review. Rated “*truly distinctive*” for Analytical Skills and Teamwork.

## Education

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July 2008   Master of Science in Finance, **Bocconi University**, Milan  
110/110 *summa cum laude* | Major: Quantitative Finance  
Thesis: “Sublinear and Locally Sublinear Prices”  
Gpa: 28.61/30

July 2006   Undergraduate Degree in Law and Business Administration  
110/110 *summa cum laude*, **Bocconi University**, Milan  
Thesis: “Portfolio Strategies with Target Prices”  
Gpa: 29.85/30

Fall 2005   Exchange Semester at **University of Southern California**, Los Angeles  
Gpa: 3.875/4

July 2003   **Liceo Classico “E. Duni”**, Matera | Final Grade: 100/100  
*Detailed List of All Exams p.3*

## Scholarships and Certificates

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Sept. 2006   Scholarship for graduate students with an outstanding curriculum (€30,000)  
June 2006   Gmat®: 730 (q:50;v:39) 96th percentile; awa: 6.0/6.0 (89th percentile)

## Languages

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Italian   Mother tongue  
English   Fluent  
French   Basic Knowledge

## Computer Skills

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*In my very first interview in February 2007, I was yelled at by a Lehman trader —who then hired me, for knowing nothing about programming. I then started studying the basics and progressed steadily over the years.*

- ▶ Basics of Programming Methodology
  - Object Oriented Programming, Methods, Classes, Decomposition
- ▶ Programming Abstractions
  - Complex Data Structures, Vectors, Stacks, Queues, Recursion
- ▶ Application to the Java and C++ languages (Stanford Engineering Everywhere Program)

## Interests and Activities

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In December I took *swimming classes* without drowning.

I try to *read books*: it's taking 13 months for “*War and Peace*” —and counting.

Taleb's “*The Black Swan*” took two weeks.

Also, you might have come across some blogs, websites, or a Facebook application of mine.

I am still exceedingly amused by “*Alice in Wonderland*” and “*The Sword in the Stone*”.

## Master of Science in Finance

### Grades

Exam	Grade	Credit Hrs
Corporate Finance (Valuation)	25	6
Financial Statement Analysis	28	6
Statistics	27	6
Theory of Finance	26	6
Quantitative Methods for Finance	30	6
Econometrics	24	6
Derivatives	31	6
Management of Financial and Insurance Companies	30	6
Business Law	31	6
Investment Banking	28	6
Behavioral Models for Economics and Finance	29	6
Numerical Methods for Finance	29	6
Advanced Derivatives	30	6
Fixed Income (Advanced Methods)	30	6
English Language	30	4
French Language	31	4
Internship		8
Final Thesis		20
	Total	120
	Gpa	28.61

## Undergraduate Degree in Law and Business Administration

### Grades

Esame (ita)	Exam (eng)	Grade	Credit Hrs
Economia aziendale	Theory and principles of management	28	8
Istituzioni di diritto privato	Principles of private law	30	8
Istituzioni di diritto pubblico	Principles of public law	30	6
Matematica generale	Mathematics	31	8
Contabilità e Bilancio	Accounting and Financial statements	31	8
Diritto del lavoro	Labour law	30	4
Informatica	Computer skills	29	4
Economia e gestione delle imprese	Corporate management	31	6
Microeconomia	Microeconomics	30	8
Contabilità e bilancio 2	Accounting and financial statements 2	29	8
Diritto commerciale	Company and business law	30	8
Macroeconomia	Macroeconomics	29	8
Statistica	Statistics	30	6
Diritto delle procedure concorsuali	Insolvency law	31	4
Finanza aziendale	Corporate finance	31	8
Matematica finanziaria	Financial mathematics	31	4
Programmazione e controllo	Management accounting	31	8
Lingua Inglese c1	English Language c1	25	6

Esame (ita)	Exam (eng)	Grade	Credit Hrs
Diritto tributario	Tax law	30	6
Organizzazione e sistemi informativi aziendali	Management information systems	28	6
Strategia e politica aziendale*	Business strategy*	29	6
Derivati*	Derivatives*	30	6
Opzionale all'estero*	Corporate Financial Strategy*	30	6
Lingua Francese b1	French Language b1	31	6
Economia dei mercati e degli intermediari finanziari*	Financial markets and institutions*	30	6
Revisione aziendale	Financial auditing	31	6
Scienza delle finanze	Public economics	30	6
Lavoro finale	Final report		6
		Total	180
		Gpa	29.85

A star (\*) indicates that the course was taken at the University of Southern California, Los Angeles, usa

## Exchange Program at usc, Los Angeles

### Grades

Exam	Grade	Grade Points
Corporate Financial Strategy	A	4
Derivatives	A	4
Money, Credit, and Banking	A	4
Business Strategy	A-	3.5
	Gpa	3.875